

Modular control 2.

Option 1.

What is it: concepts, main differences between team and group.

2. Describe the stages of team development.

3. Role structure of the team.

Head of the Department O. Kyrylenko

Readers S. Moskalenko

Option 2

1. Key experiments and theories that contributed to the formation of the concept of team building.

2. Analyze team and group interaction.

Identify the advantages and disadvantages of each variety. Results give in the form of a table

Team interaction		Group interaction	
Advantages	Disadvantages	Advantages	Disadvantages

3. The main tools of team building.

Head of the Department O. Kyrylenko

Readers S. Moskalenko

Option 3

1. Features of business negotiations with the participation of foreign representatives.

2. List the strategies of negotiation and their features.

3. The purpose of business communication.

Head of the Department O. Kyrylenko

Readers S. Moskalenko

Option 4.

1. Varieties of business negotiations.

2. Stages of business negotiations.

3. The optimal model of the negotiation process.

Head of the Department O. Kyrylenko

Readers S. Moskalenko

Option 5.

1. Influence on consciousness.

2. Influence on the subconscious.
3. Manipulation techniques.

Head of the Department O. Kyrylenko

Readers S. Moskalenko

Option 6.

1. The essence and characteristics of the conflict.
2. Types of conflicts.
3. Conditions of conflict.

Head of the Department O. Kyrylenko

Readers S. Moskalenko

Option 7.

1. Interpersonal and business conflicts.
2. Conflict situation.
3. Subjects of conflict situation.

Head of the Department O. Kyrylenko

Readers S. Moskalenko

Option 8

1. Subjects of the conflict situation.
2. Stages of conflict development.
3. Conflict management in business.

Head of the Department O. Kyrylenko

Readers S. Moskalenko

Option 9

1. Corporate culture.
2. Formation of culture.
3. Approval of different values in the formation of corporate culture.

Head of the Department O. Kyrylenko

Readers S. Moskalenko

Option 10

1. Stages of team formation.
2. The concept of team and group.
3. The role of the leader in the team.

Head of the Department O. Kyrylenko

